+3%

REPORTED REVENUE GROWTH YOY

\$891

Q3 FREE CASH FLOW\* +26%

EBITDA\*
GROWTH YOY

+8%

ADVANCED BATTERY
GROWTH YOY

30% OF UNITS



# FY24 Q3 RECONCILIATIONS

#### **DISCLAIMER**



This presentation may contain certain supplemental financial measures of the performance of Clarios that have not been calculated in accordance with accounting principles generally accepted in the United States ("GAAP"), including, for example, EBITDA, Adjusted EBITDA and Free Cash Flow. EBITDA and Free Cash Flow are not prepared with a view towards compliance with published guidelines of the SEC, and are not measures of net income, operating income or any other performance measure derived in accordance with GAAP, and are subject to important limitations. The use of the terms EBITDA, Adjusted EBITDA and Free Cash Flow vary from each other and from others in the industry. EBITDA, Adjusted EBITDA and Free Cash Flow have important limitations as analytical tools and you should not consider them in isolation or as substitutes for analysis of the financial performance of Clarios as reported under GAAP and should not be considered as alternatives to net income or any other performance measures derived in accordance with GAAP as measures of operating performance or as alternatives to cash flow from operating activities as measures of Clarios' liquidity.

Free cash flow = Net cash provided (used by) operating activities - capital expenditures + cash paid for interest

### **EBITDA RECONCILIATION**



(US \$MILLIONS)

	Three Months Ended June 30,			
	2024		2023	
Net income (loss) attributable to the Company	\$	237	\$	(2)
Income attributable to noncontrolling interests		3		1
Net income (loss)		240		(1)
Income tax (benefit) provision		(122)		14
Income before income taxes		118		13
Net financing charges		189		232
Intangible asset amortization		95		96
Depreciation		92		93
Impacts of purchase accounting (1)		1		1
Pension mark-to-market adjustment (2)		_		_
Core valuation change (3)		(5)		(15)
Factoring fees (4)		(21)		(21)
Other items (5)		7		(21)
Total Adjusted EBITDA	\$	476	\$	378

## HISTORICAL EBITDA ADJUSTMENTS AND RECONCILIATION FOOTNOTES



- (1) The amortization of the step-up in value of our equity method investments resulted in a reduction in equity income.
- (2) Non-cash accounting impact of net mark-to-market gains related to pension and other postretirement benefit plans.
- (3) Represents the non-cash change in value of battery cores primarily due to the change in the value of lead.
- (4) Includes costs associated with ongoing receivable factoring programs. To mitigate long collection terms for accounts receivable from certain aftermarket customers, the Company actively engages in receivable factoring programs, through which accounts receivable are sold to third-party intermediaries in exchange for a fee based on a variable interest rate index plus a spread.
- (5) Consists of other items including: (i) net costs related to strategic and operational initiatives and other items (\$10 million for the three months ended June 30, 2024, and \$7 million for the three months ended June 30, 2023), (ii) gains and losses on investments in marketable common stock (\$31 million gain for the three months ended June 30, 2023), (iii) closure costs, stranded fixed costs and inefficiencies related to the ramp down in operations at one of the Company's North America recycling plants (\$5 million for the three months ended June 30, 2024), (iv) mark-to-market adjustments related to fuel forward contracts which do not qualify for hedge accounting treatment (\$1 million loss for the three months ended June 30, 2024), (vi) dividends received from investments in marketable common stock (\$1 million for the three months ended June 30, 2023), (vi) mark-to-market adjustments related to foreign currency forward contracts which do not qualify for hedge accounting treatment (\$2 million gain for the three months ended June 30, 2024), (vii) loss on disposal and clean up costs related to certain assets (\$1 million for the three months ended June 30, 2023), (viii) service cost, interest cost, and expected return on plan assets related to pension and other postretirement benefit plans (\$3 million for the three months ended June 30, 2024).

#### FREE CASH FLOW RECONCILIATION



(US \$MILLIONS)

	Q3
FY24	
Net cash used by operating activities	\$ (22)
Less: Capital expenditures	(117)
Add: Cash paid for interest	228
Free cash flow	\$ 89