

# INVESTOR HIGHLIGHTS

#### A WORLD LEADER IN ENERGY STORAGE FOR LOW VOLTAGE MOBILITY



### STRONG STRUCTURAL AND SECULAR GROWTH TAILWINDS

Integral role in mobility energy transition; advancing vehicle innovation; increasing content per vehicle with 7% advanced battery CAGR.



### GLOBAL MARKET LEADING POSITION & BRANDS

Global leaders in low voltage energy solutions powering 1 in 3 vehicles with trusted brands.



### DURABLE REPLACEMENT DRIVEN BUSINESS MODEL

Strong and stable cash flow to support future growth with >80% of gross profit from highly profitable aftermarket.



## INDUSTRY-LEADING CIRCULARITY STRATEGY

100% of products sold are recyclable—driving competitive cost, supply chain and customer loyalty advantage.



## BROADEST TECHNOLOGY PORTFOLIO

Chemistry and powertrain agnostic approach aligned to best serve all customer low voltage needs and growth opportunities.



### DISCIPLINED MARGIN EXPANSION

Driven by commercial excellence, operational efficiency and R&D leadership—portfolio moving beyond product to systems and services.

#### FINANCIAL FRAMEWORK: MID-TERM FINANCIAL TARGETS

4-6%

CAGR

REVENUE GROWTH'

>6% +

CAGR

EBITDA<sup>2</sup> GROWTH

~60%

FREE CASH FLOW CONVERSION %3



<sup>&</sup>lt;sup>1</sup> Assumes constant lead and FX rates

<sup>&</sup>lt;sup>2</sup> Refers to Adjusted EBITDA as defined in our financial statements

<sup>&</sup>lt;sup>3</sup> Free cash flow conversion % = {Net cash provided by operating activities - capital expenditures + cash paid for interest}/Adjusted EBITDA