

# INVESTOR HIGHLIGHTS

## A WORLD LEADER IN ENERGY STORAGE FOR LOW VOLTAGE MOBILITY



#### STRONG STRUCTURAL AND SECULAR GROWTH TAILWINDS

Integral role in mobility energy transition; advancing vehicle innovation; increasing content per vehicle with 7% advanced battery CAGR.



# GLOBAL MARKET LEADING POSITION & BRANDS

Global leaders in low voltage energy solutions powering 1 in 3 vehicles with trusted brands.



#### DURABLE REPLACEMENT DRIVEN BUSINESS MODEL

Strong and stable cash flow to support future growth with >80% of gross profit from highly profitable aftermarket.



#### INDUSTRY-LEADING CIRCULARITY STRATEGY

100% of products sold are recyclable—driving competitive cost, supply chain and customer loyalty advantage.



#### BROADEST TECHNOLOGY PORTFOLIO

Chemistry and powertrain agnostic approach aligned to best serve all customer low voltage needs and growth opportunities.



#### DISCIPLINED MARGIN EXPANSION

Driven by commercial excellence, operational efficiency and R&D leadership—portfolio moving beyond product to systems and services

### FINANCIAL FRAMEWORK: MID-TERM FINANCIAL TARGETS





FREE CASH FLOW CONVERSION %<sup>3</sup>





<sup>1</sup> Assumes constant lead and FX rates <sup>2</sup> Refers to Adjusted EBITDA as defined in our financial statements

<sup>3</sup> Free cash flow conversion % = (Net cash provided by operating activities capital expenditures + cash paid for interest)/Adjusted EBITDA